

ECONOMIC INDICATORS DASHBOARD

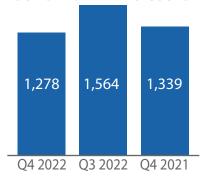
The Latest Data Available by Calendar Year, as of March 2023

NEW BUSINESS LICENSES

Q4 2022 | 141 Q3 2022 | 171 Q4 2021 | 165

Source: City of Concord Finance Department

BUILDING PERMITS ISSUED



Valuation of Q4 2022 Permits Issued | \$55.3M

Source: City of Concord Community Development Department

MEDIAN HOME SALES PRICE

(Single-Family Detached)



Feb. 2022

Source: Contra Costa Association of Realtors

SALES TAX REVENUE (Inc. Measure V)



Source: HdL Companies

TRANSIENT OCCUPANCY TAX **REVENUE**



Source: City of Concord Finance Department

RESTAURANTS AND HOTELS SALES TAX REVENUE

(Inc. Measure V)



O3 2022

7.6% from Q3 2021

Source: HdL Companies

TOP SALES TAX REVENUE GENERATORS BY MAJOR INDUSTRY



General **Consumer Goods** 21.5%



Autos and Transportation 19.6%



Building and Construction 14.4%



State and **County Pools** 11.6%



Business and Industry 10.6%

Percentage of Total Q3, 2022 Sales Tax Revenue Source: HdL Companies

CURRENT VACANCY & LEASE RATES

(As of Quarter 4, 2022 | Change since Quarter 4, 2021)



Office Vacancy 13% | 12.2% >. Office Lease Rate \$2.66 | 0%



Industrial Vacancy 2.1% | 19.2% \>. **Industrial Lease Rate** \$1.68 | 7.7% 🗲



Retail Vacancy 4.2% | 4.5% >. Retail Lease Rate \$2.76 | 1.8% 🗲

Source: CoStar

WEBSITE ANALYTICS CONCORDFIRST.COM (Q4 2022 | Change since Q3 2022)

Total Sessions 6439 | 234.5% 🚜

Bounce Rate (Single-Page Visits) 67.2% | 15.2%

> Pages per visit 1.35 | 11.2%

Top 3 Pages

> /local-business/covid-19-resources/arpareimbursement-grant > /homepage > /local-business/life-sciences

Source: Google Analytics