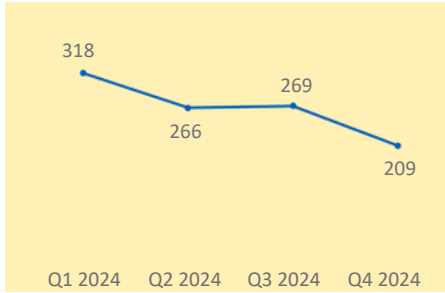




City of Concord ECONOMIC INDICATORS DASHBOARD

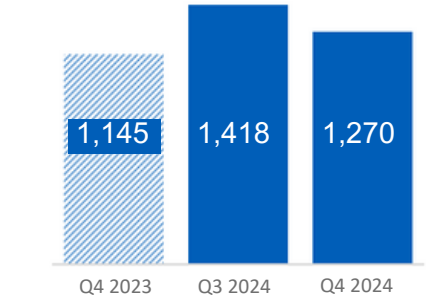
The latest data available by Calendar Year, as of January 2025

NEW BUSINESS LICENSES



Source: City of Concord Finance Department

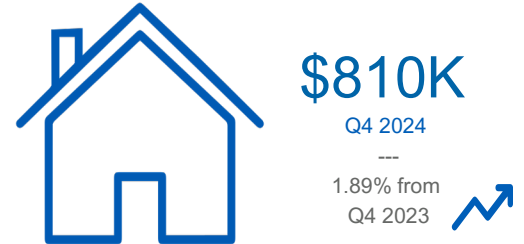
BUILDING PERMITS ISSUED



Valuation of Q4 2024 Permits Issued | \$31.4M

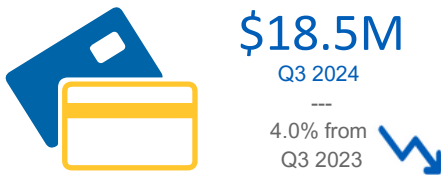
Source: City of Concord Community Development Department

MEDIAN HOME SALES PRICE (Single-Family Detached)



Source: HdL Companies

SALES TAX REVENUE (Inc. Measure V)



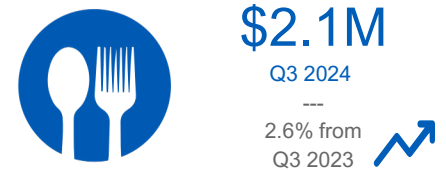
Source: HdL Companies

TRANSIENT OCCUPANCY TAX REVENUE



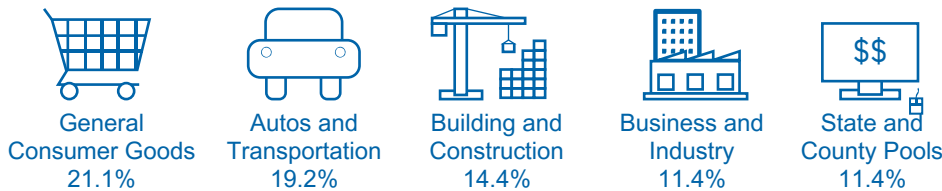
Source: City of Concord Finance Department

RESTAURANTS AND HOTELS SALES TAX REVENUE (Inc. Measure V)



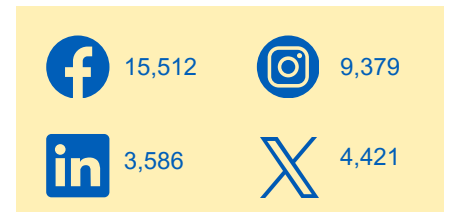
Source: HdL Companies

TOP SALES TAX REVENUE GENERATORS BY MAJOR INDUSTRY



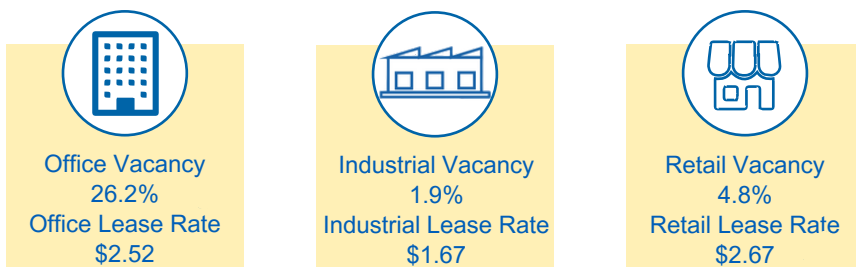
Percentage of Total Q3, 2024 Sales Tax including Measure V Revenue Source: HdL Companies

SOCIAL MEDIA FOLLOWERS (As of January 2025)



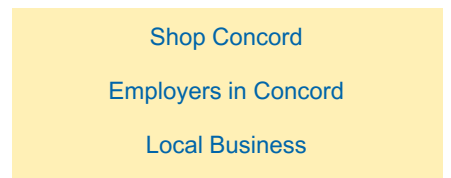
Source: Facebook, Instagram, LinkedIn, X

CURRENT VACANCY & LEASE RATES (As of Q4 2024)



Source: CoStar

TOP PAGES VISITED CONCORDFIRST.COM (As of Q4 2024)



Source: Google Analytics