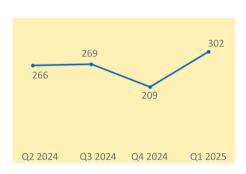


City of Concord

ECONOMIC INDICATORS DASHBOARD

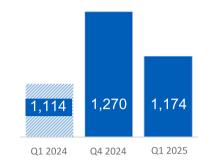
The latest data available by Calendar Year, as of April 2025

NEW BUSINESS LICENSES



Source: City of Concord Finance Department

BUILDING PERMITS ISSUED



Valuation of Q1 2025 Permits Issued | \$34.1M Source: City of Concord Community Development Department

MEDIAN HOME SALES PRICE (Single-Family Detached)



Source: HdL Companies

SALES TAX REVENUE

(Inc. Measure V)



Source: HdL Companies

TRANSIENT OCCUPANCY TAX REVENUE



Source: City of Concord Finance Department

RESTAURANTS AND HOTELS SALES TAX REVENUE

(Inc. Measure V)



\$2.0M

Q4 2024

3.3% from Q4 2023

Source: HdL Companies

TOP SALES TAX REVENUE GENERATORS BY MAJOR INDUSTRY









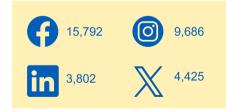
12.3%



Restaurants and Hotels 10.1%

Percentage of Total Q4, 2024 Sales Tax including Measure V Revenue Source: HdL Companies

SOCIAL MEDIA FOLLOWERS (As of April 2025)



Source: Facebook, Instagram, LinkedIn, X

CURRENT VACANCY & LEASE RATES (As of Q1 2025)





Industrial Vacancy 3.5% Industrial Lease Rate \$1.67



Source: CoStar

TOP PAGES VISITED CONCORDFIRST.COM (As of Q1 2025)

Employers in Concord

Shop Concord

Local Business

Source: Google Analytics